

# + LinkedIn Inmail Template





InMail | Blend

## Could use your help on servicing & compliance questions

October 15, 2014 8:15 AM



Hi Chris - I came across your profile from the MBA conference attendee list, read about focus on mortgage servicing at South State, and thought you'd be a good person to ask...

Would you happen to have ~20 minutes next week for a few questions around the compliance side of mortgage servicing?

Our company - Blend Labs - is an early stage mortgage technology company, and as software people, we've been specifically trying to understand more about the risk management and compliance side of mortgages, and we need to learn more about this from the perspective of regional banks like yours.

I can't offer much in return for your time right now except a Starbucks and good karma... though I do promise both...

(Saw you're a Wofford grad. I went to Winthrop - graduated in 1996 and spent a couple of years in Charlotte after.)

Many thanks for reading this far and I hope you'll have a few minutes next week to chat.

Kind regards,

-Scott Sambucci  
scott@blendlabs.com  
(415) 596 0804





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Why?

What?

Who am I?

Personality

Commonality





InMail | South State Bank

**RE: Could use your help on servicing & compliance questions**

**Chris Shugart**, VP / Director of Residential Mortgage Servicing at South State Bank

October 15, 2014 7:10 PM

Chris Shugart has accepted your InMail:

Hey Scott,

After I saw your message I looked up your company and it looks pretty interesting. I'd love to hear more about it too. I'm open Sunday and random times Mon and Tues.

Chris

Sent from LinkedIn for iPad  
<http://lnkd.in/ios>

